

## DSHS's Quest to Expand Opportunities

DSHS has over 62,000 contracts with individuals, non-profit corporations, for-profit corporations, limited liability companies, and others. Some of these contracts are issued to minority and women owned businesses.

DSHS is striving to significantly increase these contracting and procurement opportunities, but we need your help.

In particular, we need to find MWBEs who are currently certified by OMWBE that can participate in our contracts and procurement process. You can help DSHS and other state agencies open the door to more minority and women owned business owners by:

- Certifying your business with OMWBE.
- Registering your OMWBE certified business with the Department of General Administration for placement on their Washington Electronic Business Solutions (WEBS) internet site.

The WEBS site is accessed daily by many state agencies looking for qualified contractors.



## More Information

### DSHS Diversity Affairs Office

<http://www.dshs.wa.gov/dao/>

### DSHS Central Contract Services

<http://www.dshs.wa.gov/msa/ccs/>

#### OMWBE – Main Office

406 So. Water Street

Olympia, WA 98504

Phone: 360-753-9693

Toll Free: 866-208-1064

#### OMWBE – Seattle Office

Phone: 206-553-7356

Toll Free: 866-208-1064

#### OMWBE – Tacoma Office

Phone: 253-680-7393

Toll Free: 866-208-1064

#### OMWBE – Website

<http://www.omwbe.wa.gov/>

### Department of General Administration

<http://www.ga.wa.gov/>

## Opening the door to...



## Contracting Opportunities

## For Minority and Women Owned Business Enterprises

## Our Commitment

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The Department of Social and Health Services (DSHS) is committed to increasing contracting and procurement opportunities within the agency for minority and women-owned business enterprises.

We believe these businesses are an integral part of our community and economy. The economic prosperity of minority and women-owned businesses (MWBE) is critical to our state's success.

DSHS benefits by being able to access and work with a diverse pool of private businesses. This connects our agency to the community and helps us build bonds with a broad range of private industries, rather than a select few.

We work with the Office of Minority and Women Business Enterprises (OMWBE) to ensure the Governor's Supplier Diversity Initiative means success and prosperity for all businesses within the State of Washington.

OMWBE's mission is to create and sustain an equitable business environment by promoting participation in public contracting and procurement for all qualified businesses owned and controlled by minorities, women, and others who may be socially and economically disadvantaged.

This initiative is supported by the Governor, who has asked all state agencies to make this a reality.

## What DSHS Can Do for Your Business

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- Help expose your business to procurement and contracting opportunities within DSHS.
- Help your business grow through procurement and contracting opportunities.

## How OMWBE Can Assist

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- List your business in their printed and on-line directories, increasing your exposure to government and private sector buyers looking for certified businesses.
- Facilitate registration with federal, state, and private sector certification and technical assistance programs.
- Provide small business training and technical assistance.
- Assist with locating federally-funded programs that provide bonding/financing.
- Offer an opportunity to participate in the Linked Deposit Program, which reduces interest for commercial loans for certified firms.

## What You'll Need to Do

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- Contact OMWBE to obtain more information about becoming an OMWBE certified business enterprise and how to expose your business to State procurement and contracting opportunities.
- Frequently monitor the DSHS, Department of General Administration, and other state agency procurement websites for procurement and contracting information and opportunities.

## Examples of DSHS Contracting and Procurement Opportunities

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- Management and organizational services
- Legal and expert witness services
- Financial services
- Computer and information services
- Social research services
- Technical research services
- Marketing services
- Communication services
- Employee training services
- Recruiting services
- Polygraph services
- Group home services for individuals with developmental disabilities
- In-home care of disabled or chronically ill individuals
- Medical, nursing, and dental services
- Dental services
- Allied health services
- Mental health services
- Janitorial and maintenance services
- Equipment inspection and repair Services
- Pest control services
- Religious services for institutionalized DSHS clients

